PRESS RELEASE

The development of logistics as a chance for Poland – summary of the ONECARGO European Logistics Congress

The ONECARGO European Logistics Congress was held on 5th and 6th October in Katowice – the biggest European event integrating representatives of the logistics industry. The Congress was initiated by the Group PKP CARGO and organized by the Group PTWP S.A. The Congress was attended by a huge number of representatives of the TSL industry, politicians, scientists and journalists. There were over 1,000 participants in total, incl. 100 speakers.

The ONECARGO Congress turned out to be the most important event on this topic in the Central and Eastern Europe. The fact that it was possible to gather such a huge number of guests representing a high level of expertise in one place is a big success. Among invited guests and speakers, there were representatives of the biggest logistics companies on the market, Polish and European politicians, as well as local political leaders.

In her inaugural speech, Maria Wasiak, the Minister of Infrastructure and Development, focused in particular on the strength of the logistics industry, which may become a stimulator of the development of other sectors of the economy, provided that there are appropriate national and European legal solutions in place. Adam Purwin, the President of the Management Board of PKP CARGO, emphasized in turn the role of the dialogue and meetings of people of the logistics industry.

- Infrastructural investments and big changes on the logistics map of Europe create amazing opportunities for the dynamic development of the railway transport. Poland is situated in a unique way, due to which we can create a strategic collaboration with the East - said Adam Purwin.

Above all, the Congress was aimed at enabling the exchange of information, opinions and experiences. Taking into consideration the fact that business is conducted in concrete economic, geographical and political realities, the organizers intended to gather in Katowice participants and speakers representing different sectors of the industry and social activities.

During over 25 sessions, the participants tried to answer questions on the biggest problems related to infrastructural investments, consolidation processes, searching for development directions for companies, implementing innovative products and services. All speakers agreed almost unanimously that the railway transport would play a significant role in the development of the logistics industry. According to the plans of the EU, the share of the railways in the transportation is to increase up to 30% from 10% as of now.

- This is the natural direction of development. However, in order to achieve that, infrastructural investments are necessary – said Adam Purwin, the President of the Management Board of PKP CARGO. – The demanding market forces concrete products to be prepared for individual customers, with the railway being one of the elements of wider services with their scope exceeding beyond one company or sector. In this context, the railway transport is only one of the services which should be provided by a modern operator within the integrated logistics chain – he added.
In order to address such expectations, PKP CARGO funded a new company called PKP CARGO Connect offering, inter alia, a new product in its portfolio - ONECARGO, incl. modified products: operator trains, dedicated trains and e-service.

- Customers do not search for transport solutions which they must sort out like a jigsaw puzzle while collaborating with different service providers, but complex logistics services. Therefore, PKP CARGO does not want to remain only a railway transport operator. Its offer will include also trans-shipment, warehousing, customs services and deliveries to the customer's doors – says Jacek Neska, the Member of the Management Board of PKP CARGO for Commerce.

The renewal of the railway rolling stock is one of the conditions for improving the competitiveness of railway transport operators – agreed the participants of the panel “Railway rolling stock. Investments, needs, realities”. At the moment, PKP CARGO possesses 60,000 carriages and 2,500 locomotives. In practice, PKP CARGO has a surplus of them, but sells out obsolete railway rolling stock and replaces it with newly purchased machinery. In September, the company executed a contract with Siemens for the purchase of multi-system locomotives Vectron, which enable to transport cargos across several European countries without the necessity to change the locomotive.

- The purchase of multi-system locomotives has a profound significance, because the operation of new markets will ensure a satisfying return on the investment. As a listed company, we care about that each zloty coin invested brings a return – explained Wojciech Derda, the Member of the Management Board of PKP CARGO for Operations, during the ONECARGO Congress.

On the second day of the ONECARGO European Logistics Congress in Katowice, PKP CARGO and the Industrial Development Agency signed a letter of intent on mutual collaboration based on the Technology Transfer Platform of the IDA. The collaboration with the IDA forms a part of the strategy of PKP CARGO which includes the implementation of modern technologies in day-to-day business.

- We are open to new ideas. There are many creative entrepreneurs and start-up founders in Poland, who may bring a fresh approach and modern solutions to our activities – assured Wojciech Derda, the Member of the Management Board of PKP CARGO for Operations.

It is not a coincidence that the Congress was organized in Katowice. This is the capital of the most industrialized region of Poland. The city hosts the highest number of newly created logistics companies, communication routes in the Central and Eastern Europe cross here as well. The headquarters of PKP CARGO is situated also in Katowice.

The honorary patron of the event was the Ministry of Infrastructure and Development.

Contact:

PKP CARGO Press Office
(+ 48) 663 290 777
media@pkp-cargo.eu

Miroslaw Kuk
PKP CARGO S.A. Official Spokesperson
(+48) 783 91 51 34
m.kuk@pkp-cargo.eu
PKP Cargo Group is the leader of railway freight carriages in Poland and the second largest operator in the European Union. It was established in 2001. It offers its customers integrated logistics services, combining railway (the largest rolling stock in Poland), car and maritime transport. It performs independent freight carriages for several thousand customers in Poland, Czech Republic, Slovakia, Germany, Austria, Belgium, Netherlands, Hungary and Lithuania. In March 2015 the company signed a strategic cooperation agreement with HZ CARGO, Croatian railway carrier, and in May took over 80 percent of shares in the Advanced World Transport, the second largest railway cargo carrier in the Czech Republic.

PKP Cargo Group includes subsidiaries, responsible, among others, for intermodal carriages (Cargosped), domestic and international railway shipping (PS Trade Trans) and servicing and maintenance of rolling stock (PKP CARGOTABOR).

In 2014 PKP Cargo Group achieved the revenue of PLN 4.3 billion, carrying 111 million tons of cargo.

On 30 October 2013 PKP CARGO has debuted on the Warsaw Stock Exchange, becoming the first railway cargo carrier in the EU quoted on the stock exchange. The value of public offer, in which PKP S.A. sold almost 50 percent of shares in PKP Cargo, amounted to PLN 1.42 billion. The company currently is a part of mWIG40 index. Its primary shareholder is PKP S.A.

PKP Cargo Group conducts active operations within the scope of CSR. It utilises standards of responsible employee policy, performs a number of activities for environmental protection, is a patron of monuments of railway technology gathered, for instance, in Wolsztyn Engine House, a place unique on the European scale.